

BLUE GHOST, LLC

Capability Statement | IT Modernization, Cybersecurity, and AI-Augmented Delivery

Company: Blue Ghost, LLC

Structure: Wyoming LLC, founded March 2026

SAM Registration: In progress (UEI/CAGE pending)

Website: blueghost.ai

NAICS: 541511, 541512, 541519

Business Size: Small Business

Clearance posture: TS Eligible (in periodic review); prior DoD Secret

Public Trust: DOI and EPA Moderate held through Dec 2025

WHO WE ARE

Blue Ghost is a small software product and IT services company founded in 2026 by two senior consultants with 46+ years of combined federal IT delivery experience — most of it at Booz Allen Hamilton. Our principals have served as Project Manager and Lead Architect on legacy modernization programs across DOI, EPA, USDA Forest Service, DoD, DHS, the Department of State, and HIPAA / PCI-regulated commercial healthcare SaaS. We bring senior modernization, cybersecurity, and AI-augmented delivery capacity to federal civilian agencies, the prime contractors who serve them, and enterprise clients in regulated environments.

CORE CAPABILITIES

- **Legacy modernization.** ColdFusion / Lucee stabilization, refactoring, and migration to Java, Spring Boot, and AWS. Spec/test-driven migration patterns that preserve business behavior while replacing the runtime — capturing legacy system behavior as Java tests, then authoring Java code to satisfy them.
- **Cybersecurity & compliance.** NIST 800-53 control implementation, FISMA Moderate ATO support, A&A documentation, Section 508 compliance, and STIG / IAVA remediation for federal customers. HIPAA, PCI-DSS, and secure SDLC implementation for regulated commercial work.
- **Cloud migration.** AWS (commercial and GovCloud) cutover, infrastructure-as-code, event-driven data pipelines, and serverless architectures. Direct PM and architect experience on federal AWS migrations and 4M+ records migrated via event-driven pipelines on commercial AWS.
- **Federal program management.** Agile / Scrum delivery on programs that consistently earned "Very Good" and "Exceptional" CPARS ratings for the prime contractor (Booz Allen Hamilton). Multi-year ATO award and renewal experience at federal civilian agencies.
- **AI-augmented delivery.** Cate, our agentic development orchestration platform, accelerates legacy code comprehension and migration on engagements where the documentation gap is the bottleneck. Available to deploy on services engagements as a force multiplier.

Differentiators

- Senior, not junior. Both principals operate at Lead / Principal Architect / PM level. We bring SME-grade capacity, not staff-augmentation bench filler.
- Multi-stack fluency. ColdFusion, Lucee, Java, Spring Boot, Grails, JavaScript, C# / .NET, Python — all in production at federal and commercial customers.
- Modernization-aware maintenance. Even on pure O&M engagements, our work produces structural improvements that reduce eventual migration cost.
- Compliance-first posture. EV code signing, signed-commit CI/CD via GitHub Actions, documented QC program, and software supply chain procedures already in place.
- AI-augmented modernization tooling. Our agentic development platform (Cate) accelerates legacy code comprehension across legacy codebases — directly relevant to undocumented enterprise systems.

PRINCIPAL EXPERIENCE

Blue Ghost is a 2026-formed company. The capabilities above reflect our principals' delivery experience, primarily at Booz Allen Hamilton (1998–2025), including engagements at the Department of the Interior, EPA, USDA Forest Service, DoD (Navy and DISA), the Department of State, and other federal civilian and defense customers — plus commercial work in HIPAA / PCI-DSS-regulated healthcare SaaS.

Detailed individual resumes, LinkedIn profiles, and pursuit-specific past performance are available on request.

Matt Sergi: [linkedin.com/in/matthewsergi/](https://www.linkedin.com/in/matthewsergi/)

Joe Rinehart: [linkedin.com/in/rinehart/](https://www.linkedin.com/in/rinehart/)

ENGAGEMENT MODELS

- **Federal:** Teaming subcontract, T&M, fixed-price task orders, named-resource staff augmentation under prime-held vehicles.
- **Commercial:** T&M, fixed-price project work, retainer engagements.
- **Geographic:** Stafford, VA and Asheville, NC. Available for hybrid and onsite engagements across the National Capital Region, RTP, and as needed by client geography.

PRINCIPALS

Matt Sergi

Co-Founder | PM / Cybersecurity Lead

matt@blueghost.ai

Joe Rinehart

Co-Founder | Lead Architect

joe@blueghost.ai

Pursuit-specific capability statements available on request.

blueghost.ai